



LifeLong  
Learning  
Center  
Innovation



**KAINOTOMIA**  
κέντρο διά βίου μάθησης

# Partner Identification Form

Ke.Di.Vi.M2 Kainotomia

## 1. Partner organisation

PIC ( <i>nine digits – prior registration</i> )	921613006
Organization ID	E10137242
Full legal name (national language)	Κε.Δι.Βι.Μ2 ΚΑΙΝΟΤΟΜΙΑ&ΣΙΑ Ε.Ε.
Full legal name (latin characters)	Ke.Di.Vi.M2 KAINOTOMIA
Acronym	Ke.Di.Vi.M2 KAINOTOMIA
National ID (if applicable)	
Department (if applicable)	
Address	SOKRATOUS 111
Country	Greece
Region	EL14 - Θεσσαλία (Thessalia)
P.O. Box	
Post Code	
CEDEX	
City	Larisa
Website	www.kainotomia.com.gr
Email	info@kainotomia.com.gr
Telephone 1	+30 2410555590
Telephone 2	
Fax	+30 2410555591

## 2. Profile

Type of organisation	Small and medium sized enterprise
Is the partner organisation a PUBLIC body?	No
Is the partner organisation a NON-PROFIT?	No

## 3. Background and experience

*Please briefly present your organisation/group (e.g. its type, scope of work, areas of activity and if applicable, approximate number of paid/unpaid staff, learners and members of the group).*

KAINOTOMIA is a Vocational Education and Training Institution that was founded in 2013 by a group of people with expertise and a lifelong commitment to the subject of learning.

The goal of the KAINOTOMIA is the implementation of continuous vocational training programs targeted at youth, unemployed people, educators of all education levels, students of higher education, employed/self-employed persons, and vulnerable social groups (migrants, refugees, disabled people), for the development of professional opportunities and their promotion and integration into the labor market and the society in general. To strengthen our beneficiaries' capacities for their labor transition we provide Career Guidance and Counseling in close cooperation with regional stakeholder networks and according to individual needs.

KAINOTOMIA's goal is the support of trainees aiming to improve their personal development and introduce new learning and teaching methodologies approaches, especially those delivering key competences and basic skills, language skills, and focusing on the use of ICT. Also, its aims include the upscaling and evolvement of the quality of education in sectors such as professionalization and professional development of teachers, trainers. Finally, to facilitate trainees' improvement with new forms of learning

and providing education and training, notably strategic use of open and flexible learning, virtual mobility, open educational resources, and better exploitation of the ICT potential.

KAINOTOMIA aims to reinforce trainees' improvement in foreign languages through mobility in collaboration with other EU member states and to bolster cooperation with other countries of the European Union. We also aim to increase mobility between countries, to promote international cooperation, mutual cultural enrichment, and advertise volunteering as an expression of an intercultural dimension based on solidarity and equality.

KAINOTOMIA plays a leading role in the national and regional level and holds extensive experience and unique competencies in both methodology development and production of practical solutions matching specific vocational and professional development needs.

Recently, our organization has been participating in many national projects under the name of "Grant beneficiaries' system with Training Vouchers", of the Ministry of Labour, Social Security and Social Solidarity. The projects were aiming into strengthening entrepreneurship skills of young beneficiaries for them to enter the labor market while outlining market needs and skills mismatching. The activities include the sensitizing of stakeholders, counseling, education & training, business plan and business startup support, creation of business incubators.

KAINOTOMIA is certified from the Aristotle Certification Training and Assessment of the Aristotle University of Thessaloniki and a member of the Association of Thessalian Enterprises and Industries (STHEV). Therefore, we have a strong network of approximately 60 collaborating Associations and partners in Greece and Europe. We work closely with national Universities and collaborate with local, regional, and national institutions developing studies about Active Labour Market Policies, entrepreneurship, skills upgrading in business, guidance, training, and labor integration of the unemployed. KAINOTOMIA works closely with national Universities and has a strong network of collaborating Associations and partners in Greece and Europe especially in the field of youth, entrepreneurship, environment, culture, and sustainability.

Kainotomia has a great experience as a coordinating and partners organization as it coordinated more than 65 national projects (where more than 1.300 people have been trained) and participating as a partner in 17 large EU programs (KA2 Youth, VET, Adult Education, and KA3 Support for policy reform) and was a coordinator of a KA1 VET mobility project (Innovative VET Curricula Development and Career Guidance for Learners with Special Needs). From February 2020, it is officially selected by the Executive Agency for SMEs (EASME) as a local contact point/Intermediary Organization (IO), for the Erasmus for Young Entrepreneurs programme, being one out of the seven IOs established in Greece. KAINOTOMIA has also participated in the "Summer Camp in the City" initiative of the Municipality of Larissa awarded by the UNESCO Learning Cities Network, where trainers of KAINOTOMIA implemented 6 workshops in three different schools of Larissa and trained more than 150 students on the themes of Human Rights and Human Rights Education. The company employs 5 permanent staff (monthly paid employees), works with 5 external partners (financial and technical issues, marketing), and collaborates with approximately 10 trainers per year. Thus, there are 5 project coordinators and 15 other paid staff, including part-time staff.

*What are the activities and experience of the partner organisation in the areas relevant for this project? What are the skills and/or expertise of key persons involved in this project?*

KAINOTOMIA has extensive experience and unique competencies in both methodology development and production of practical solutions matching specific vocational and professional development needs. Our company has great experience in developing training methodology, tools and trainers package. We work

towards the promotion of social inclusion, economic, and educational development through the development of innovative tools and methodologies, entrepreneurial skills, and economic knowledge. In addition, it has great experience in developing training methodology, tools and trainers' package. Kainotomia as a life-long learning center, has as main target group young people (18-35) especially low skilled youth such as NEETs and term unemployed people and works towards their social inclusion, economic, and educational development through the development of innovative tools and methodologies, entrepreneurial skills, and economic knowledge. Kainotomia brings this experience and expertise on reaching out, support and activate young people with fewer opportunities through specialized trainings and counselling for personal and professional development. Kainotomia currently participates in 17 large scale EU projects in Youth, VET, Adult Education and social policy reform sector under the Erasmus Plus Programme. Through this Kainotomia has gained a significant knowledge in various themes and in project management and implementation.

KAINOTOMIA has considering experience in the youth sector as a provider of training, new skills for personnel development. Furthermore, KAINOTOMIA participates this period in the national project under the name of "Grant beneficiaries system in youth with Training Vouchers", of the Ministry of Labour, Social Security and Social Solidarity. This project aims to strengthen personal skills of young beneficiaries in order for them to enter the labour market while outlining market needs and skills mismatching.

Therefore, we believe that we could contribute to this project, as our organization focuses on development of new and innovative skills and works directly to the promotion of social inclusion of people. In parallel KAINOTOMIA has produced papers and researches on the field of entrepreneurship and tourism. KAINOTOMIA works closely with national Universities and has a strong network of collaborating Associations and partners in Greece and Europe especially in the field of entrepreneurship, environment, culture and sustainability.

Triantafillou Mike is the founder and team coordinator of KAINOTOMIA. He holds a Bachelor degree in Business Administration Faculty of the Higher Technological and Educational Institute of Thessaly and a MSc in Economic and Business Strategy from Piraeus University. He has many years' experience in private industry sector, as business executive and consultant. He specializes in cooperation with private industries, policy makers and other stakeholders in development and execution of international projects aiming at responding to main current social and economic challenges. He has been participated as partner in an EU Funded Project (2007-2013 Initiative) R/D Project, from 2012 to 2015, where he represented the private sector companies of the consortium, while. From 2013 to 2014 he was among experts' team RIS3, responsible for the implementation and the development of the proposals for the Strategic Priorities of Region of Thessaly, for the ESPA programme 2014-2020, under HORIZON 2020, and in a group of expertise in the Greek legislation configuration, regarding sustainability subjects under the aegis of the Ministry of Environment & Energy. He has also participated in many start-up weekends as mentor for young entrepreneurs.

Anastasia Oikonomoula: is a youth worker and project manager who has designed and implemented more than 35 EU subsidized projects (Erasmus Plus programme, Youth in Action, Europe for Citizens, SPORTS Supporting fair play and cooperation in sport programme) as well as projects financed by the European Youth Foundation of Council of Europe. Ms. Oikonomoula is also a professional freelance SALTO Youth certified trainer. Her fields of training expertise include VET training, Non-formal education, Disadvantaged Youth Inclusion, Coaching & Mentoring, Active Citizenship and Youth Participation and Human Rights Education. Anastasia holds a Bachelor Degree in European and International Economic Studies and a Master of Science in Sociology of European Law.

Katerina Michale studied law at Aristotelian University of Thessaloniki. She has actively participated in local volunteer actions and in the European Youth Parliament. Her role is, the design and implementation of National and European Programs. She has organized many workshops and multiplier events and she has great experience in the field of project management. Last but not least, she has participated in different activities and training programs through the Erasmus+. She speaks Greek, English and French fluently.

*Has the partner organisation participated in a European Union granted project in the 3 years preceding this application?*

Yes

Please indicate:

EU programme	Year	Project identification or contract n <sup>o</sup> (NOT the acronym)	Applicant/Beneficiary name (COORDINATING INSTITUTION)
Erasmus+ Program KA3-Support for policy reform	2018	2018-1-DE-EPPKA3-IP1-SOC-IN	Jugend- & Kulturprojekt e.V. Jugend- & Kulturprojekt e.V.
Erasmus+ KA2 SP for VET	2018	2018-1-UK01-KA202-047912	Find An Internship Ltd
Erasmus+ KA2 SP for Youth	2018	2018-3-DE04-KA205-017203	Jugend- & Kulturprojekt e.V. Jugend- & Kulturprojekt e.V.
Erasmus+ KA2 SP for adult education	2019	2019-1-EL01-KA204-063049	KEA KENTRO EREUNAS & ANAPTIKSIS IERAS MHTROPOLEWS SYROU
Erasmus+ KA2 SP for VET	2019	2019-1-MT01-KA202-051203	Macdac Engineering Consultancy Bureau Ltd
Erasmus+ KA2 SP for adult education	2019	2019-1-DE02-KA204-006511	Intercultural Youth Dialogue Association IYDA e.V.
Erasmus+ KA2 SP for VET	2019	2019-1-PL-KA202-162EF3C6	DANMAR COMPUTERS SP ZOO
Erasmus+ KA2 SP for adult education	2019	2019-1-DK01-KA204-060180	BrainLog
Erasmus+ KA2 SP for VET	2019	2019-1-IE01-KA202-051410	DUBLIN CHAMBER OF COMMERCE-Dublin, Ireland
Erasmus+ KA2 SP for adult education	2019	2019-1-DK01-KA204-060199	Crossing Borders
Erasmus+ KA2 SP for adult education	2019	2019-1-IT02-KA204-062152	INTEGRA ONLUS
Erasmus for Young Entrepreneurs	2019	COS-EYE-2019-4-01/882195	LLC "CIVITTA UKRAINE" (CIVITTA UA)
Erasmus+ KA2 SP for adult education	2019	2019-1-DK01-KA204-060186	AALBORG UNIVERSITET
Erasmus+ KA2 SP for Youth	2020	2019-3-AT02-KA205-002565	SUDWIND VEREIN FUR ENTWICKLUNGSPOLITIK UND GLOBALE GERECHTIGKEIT
Erasmus+ KA2 SP for Youth	2020	2019-3-PL01-KA205-077693	Fundacja imienia Braci Solunskich - Cyryla i Metodego-Poland
Erasmus+ KA2 SP for VET	2020	2020-1-BE01-KA202-074896	CHAMBRE OFFICIELLE DE COMMERCE D'ESPAGNE EN BELGIQUE ET AU LUXEMBOURG

#### 4. Legal representative

Title	Mr
Gender	Male
First Name	Mike
Family name	Triantafillou
Department	
Position	Manager
Email	<a href="mailto:info@kainotomia.com.gr">info@kainotomia.com.gr</a>
Telephone 1	+30 241555590

## 5. Contact person

Title	Mr
Gender	Male
First Name	Mike
Family name	Triantafillou
Department	
Position	Manager
Email	<a href="mailto:info@kainotomia.com.gr">info@kainotomia.com.gr</a>
Telephone 1	+30 241555590